Home Savers Counseling Document Check List

Service Type: () Credit Counseling () Money Management Counseling () Post-Purchase Counseling () Pre- & Post-Modification Counseling (Incl. Home Savers) Borrower Name: _____ Co-Borrower Name: _____ **Current Address:** Phone: (H) _____ Email: ____ AAHC'S INTAKE AND DISCLOSURES - all documents must be signed & dated (Incl.) Intake Application, Budget Sheets, Disclosures, Third Party & Credit Pull Authorization forms **CLIENT DOCUMENTS** INCOME DOCUMENTS Employee – 2 Paystubs (most recent one month) If Self-employed -Profit and Loss Statements (P&L) - MONTHLY (up to most recent month) - Signed () W-2 (two most recent years) 2012 & 2013, or 2013 & 2014, or 1099 for self-employees and consultants ()Income Tax Returns w/all schedules (two most recent years) 2012 & 2013 or 2013 & 2014 - Signed 1040s) Proof of other incomes (child support, alimony, SSI, food stamp, disability, etc.) – if apply Rental agreements (only if apply) or Cash contribution letter with deposit proof - if apply EXPENSES DOCUMENTS All bills (Electric, Gas, Water, phone/internet/cable, any loans, credit cards etc.) Homeowner's Insurance Policy (HOI) () Homeowner's Association Statement (HOA) or Condo Fees Statement - PAYOFF STATEMENT) Child support / alimony - if apply OTHER IMPORTANT DOCUMENTS Hardship Letter – explain your situation in detail; past, current & future expectation (must sign) – if apply () All bank account Statements – all pages (last 2 months- **no transaction print outs**) 1st & 2nd mortgage (Home Equity) statements (most recent month) – if apply Loan modification agreement – if apply **OTHER INFO** Credit Scores: () 740+ () 680+ () 640+ () below 640 Last Time Credit Pulled: Loan Modification Trial or Permanent Payment Approved: () Trial received date: ______, () Permanent received date: _____ When the package is complete, please call to make an appointment at (301) 760-7636 / (703) 291-6324 /

Servicing DC, MD and VA

HUD ID #80375 UWNCA #8027 CFC #22317 12320 Parklawn Dr. Rockville, MD 20852 8280 Willow Oaks Corporate Dr. Ste. 600. Fairfax, VA 22031

(202) 558-2260 or Email at Counseling@aa-hc.org

Housing and Financial Literacy Education

HOME SAVERS COUNSELING APPLICATION

Serv	ice Type: _		
Client & Case #:		/	
Counselor Name:			
Counselor Name.			

CLIENT INFORMATION							
Borrower's Name:				SSN:	Date of Birth:		
Current Address:							
Home phone:		Cell:		Work: Email:		ail:	
Ethnicity: () White () Bla	ck () Asia			American Indian () N Native Hawaiian & Pac			
Race: () Hispanic () N	on-Hispanic		Iarital Status: ingle () Married	English Pro () Very well () Co			
Family Size:	Head of Ho	usehold	l: () Yes () No	Foreign Born: () Yes	() No	Veteran: () Yes () No	
Education Level:	Annual income: \$			Sex		:: () Female () Male	
Zadediter 2010.							
					Sex	()1011410	
Co-Borrower's Na	me:			SSN:	Sex	Date of Birth:	
	me:			SSN:	Sex		
Co-Borrower's Na	me:	Cell:		SSN: Work:	Ema	Date of Birth:	
Co-Borrower's Na Current Address: Home phone: Ethnicity:	me: ck () Asia	Cell:		T	Ema Multiple	Date of Birth: nil: Race	
Co-Borrower's Na Current Address: Home phone: Ethnicity:	ck () Asia	Cell:		Work: American Indian () Moreon Mative Hawaiian & Pace English Pro-	Ema Multiple ific Isla ficiency	Date of Birth: nil: Race	
Co-Borrower's Na Current Address: Home phone: Ethnicity: () White () Bla Race:	ck () Asia	Cell: () A () Sin	Alaska Native () Iarital Status: ngle () Married	Work: American Indian () Montive Hawaiian & Pace English Production () Very well () Continuous () Continuous () Very well () Continuous () Co	Ema Multiple ific Isla oficiency nversatio	Date of Birth: nil: Race	

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FIRST MORTGAGE INFORMATION
Name of Lender/Servicer:
Loan Number: # Mortgage Balance: \$
Loan Type: () Fixed () Adjustable () Option ARM
Principal and Interest Payment (mo.) Only: \$ Interest rate: %
Property tax (mo.): \$ Home Owner's Insurance (mo.): \$
Purchase Date: / / Last Refinance Date: / /
Purchase Price: \$ Current Value: \$ Property Type: () Single () TH () Condo
How many months behind? Total amount behind: \$
Do you have HOA? () Yes ()No If yes, Monthly payment:\$ Name and address of HOA management:
Has lender initiated foreclosure proceedings? () Yes () No
Sales date if foreclosure is scheduled:
Bankruptcy filed? () Yes () No If yes, Filing date: Discharged date: Case number: #
SECOND MORTGAGE INFORMATION (HELOC & HOME EQUITY LOAN)
Name of Lender/Servicer:
Loan Number: # Loan Balance: \$
Loan Type: () Fixed () Adjustable () Option ARM
Principal and Interest Payment (mo.) or Interest only on HELOC: \$ Interest rate: %
Originate Date: / / Refinance Date: / /
How many months behind? Total amount due (incl. Past due): \$
Has lender initiated foreclosure proceedings? () Yes () No
Sales date if foreclosure is scheduled: / /

Primary Employer:					
Title					Hire Date
Street		City		State	Zip Code
Phone: ()					
	Part-Time	or	Full-Time	(Please Circle	One)
Gross Income (before taxes) per Pay Period: \$				Or Annual Gross	: \$
	hourly _		every two	o weekstwic	e a monthmonthl
Is this amount paid: Current Secondary E	hourly _		every two	o weekstwic	ee a monthmonthl
Is this amount paid:	hourly _		every two	o weekstwic	
Is this amount paid: Current Secondary F Title	hourly _	weekly			
Is this amount paid: Current Secondary F Title	hourly _	weekly			Hire Date
Is this amount paid: Current Secondary E Title Street	hourly _	weekly			Hire DateZip Code

		-			
Title					Hire Date
Street		City		State	Zip Code
Phone: ()			Ema	ail:	
				(Please Circl	
Crass Income (hafara	taxes) per Pay Peri	iod: \$		Or Annual Gros	ss: \$
Is this amount paid:	hourly _			o weekstwic	ee a monthmonthl
Is this amount paid: Current Secondary E	hourly _			o weekstwic	ee a monthmonthl
Is this amount paid:	hourly _			o weekstwic	
Is this amount paid: Current Secondary E Title	hourly	_weekly	every two		ee a monthmonthl
Is this amount paid: Current Secondary E Title	hourly	weekly	every two		te a monthmonthl Hire Date
Is this amount paid: Current Secondary E Title Street	hourly	weekly	every two		Hire DateZip Code

Revised 02.23.2015

		APPLI	CANT	CO-APPL	ICANT
1)	Can you document your child support/alimony income If yes, how long will it continue?	e? Yes	No	Yes	No
2)	If your child or a family member receives SSI, how many more years will the payments continue?		years		years
3)	If you receive disability income, is it for a permanent disability?	Yes	No	Yes	No
4)	Regarding other employment, have you worked in this field for two years or more?	Yes	No	Yes	No
5)	Have your payments been made on time?	Yes	No	Yes	No
6)	Are you currently in Chapter 13 bankruptcy? If yes, when did it begin? If yes, when will it be paid out? If yes, how much is the payment?	Yes	No	Yes	No
7)	Have you had a Chapter 7 bankruptcy? If yes, when was it discharged?	Yes	No	Yes	No
8)	Are you about to receive additional funds (e.g., tax realifyes, how much? \$	funds, pro	perty sales, etc.)? (Circle) Yes	or No
9)	Have you owned a home in the last three (3) years?	Yes	No	Yes	No
10)	Are you currently working with your Lender?	Yes	No	Yes	No
11)	Are you worked with another Housing Counseling Ag If yes, who? When was this relationship terminated?		es No	Yes	No
Applicar	nt Signature:			Date:	
Co- Ann	licant Signature			Date:	

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CONDO/HOA INFORMATION
Homeowners Association/Condo Project Name
Management Company Name
Address
Telephone Email
How much is your HOA/Condo Fee? \$ □Monthly □Quarterly □Annually/Semi-annually
Are utilities included in your HOA/Condo Fees? □Yes □No
in yes, which one (check an that apply)? \Box water \Box oas \Box \Box let \Box other.
What is the current balance of HOA/Condo Fee that you owe? \$
How many months behind?
Does this include a Special Assessment (i.e. pool repairs, window replacement)? Yes No
If yes, how much is the special assessment?Please briefly describe the circumstances that caused you to be delinquent.
Please briefly describe the circumstances that caused you to be delinquent.
AUTHORIZATION
My signature below certifies that all information provided on this application is accurate and complete to the best of my knowledge. I understand that it is unlawful to present false information and that doing so my result in termination from the program and civil and/or criminal legal action.
Additionally, I understand that there is a \$60 application fee in order to be considered and to participate in the Home Savers Program. Repayments of the loan must be either through Automatic Payroll Deduction (1 st option) or Automatic Bill Payment/ACH from a bank account (2 nd option). I promise to adhere to the program's policy set forth by the AAHC. In case of default on repayment plan, AAHC is authorized to take a legal action and either put a lien on my/our property or put a judgment on me/us.
/Date/Date
Applicant Signature Co-applicant Signature

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FINANCIAL INFORMATION

Borrower Name:	Co-borrower Name:			
Number of Adults Over 18	Number of Children	_Ages	/	/

Monthly Income

	Gross	Net	Verification
Borrower Monthly Income, Employer Paystub(1)	\$	\$	
Borrower Monthly Income, Employer Paystub(2)	\$	\$	
Co-Borrower Monthly Income, Employer Paystub(1)	\$	\$	
Co-Borrower Monthly Income, Employer Paystub(2)	\$	\$	
Borrower Income – Self Employment P&L	\$	\$	
Co-Borrower Income – Self employment P&L	\$	\$	
Social Security /SSI / SSDI	\$	\$	
Child or Spousal Support	\$	\$	
Unemployment Compensation	\$	\$	
Workers Disability Compensation	\$	\$	
Veterans Benefits	\$	\$	
Retirement Benefits	\$	\$	
Income From Rental properties (counts 75%)	\$	\$	
Non-borrower Spouse & other household members	\$	\$	
Room sublease/family member (if only can prove payments)	\$	\$	
Child care assistance	\$	\$	
Housing assistance	\$	\$	
Food Stamps	\$	\$	
Other	\$	\$	
Other	\$	\$	
TOTAL HOUSEHOLD INCOME	\$	\$	

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8280 Willow Oaks Corporate Dr. Ste. 600. Fairfax, VA 22031 1200 G St. N.W. Ste. 800. Washington, DC 20005

Monthly Expenses Housing (New Mortgage) Education Mortgage 1st (P&I & PMI) Primary Tuition Mortgage 2nd Primary Books, papers and supplies* **Property Tax** Homeowners Insurance (HOI) Newspapers and magazines* Trash service or Condo or HOA fees Lessons (sports, dance, music)* Mortgage 1st (P&I & PMI) Rental Mortgage 2nd Rental Gifts **Property Tax** Birthdays* ≻If apply Major holidays* Homeowners Insurance (HOI) Trash Service or Condo or HOA Fees Home Maintenance and Furnishings Personal Lawn service Barber or beauty shop* Toiletries* Transportation Gas* Children's allowances Tobacco products* Car payment/s Car insurance Beer, wine or liquor* Car inspection* Car repairs and maintenance* Entertainment License plates and registration fees Telephones (land-lines and cell phones) Public transportation or taxi* Cable / Satellite TV / Internet services Parking and tolls* Fitness or Social Clubs Utilities Movies, Video, sporting events, concerts, etc Electricity Vacations/trips Heating (Gas and Oil) **Donations** Water / Sewage **Churches & Charities** Food Groceries Miscellaneous School Lunches Checking account fees, money order fees, etc. Work-related (Lunches and snacks) Pet care and supplies* Restaurant and take-out meals Postage* Pictures and photo processing* Insurance Health (medical & dental, if not payroll deducted) "Mad" money Debts Long-Term Care & Disability Insurance Student loan Credit card (monthly minimum) Medical Doctor (out of pocket costs) & co-pays Credit card (monthly minimum) Dentist (out of pocket costs) Credit card (monthly minimum) Medical bills Prescriptions (out of pocket costs) Childcare Personal loan Other Childcare or babysitters

Servicing DC, MD and VA

Child support or alimony

Laundry and dry cleaning

Total Regular Monthly Expenses \$

Clothing Clothing

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Other Other

card bills (*)

Do not duplicate expenses with credit

Household Assets					
Description	Value / Amount	Amount Owed			
Automobile #1 name:					
Automobile #2 name:					
Automobile #3 name:					
Cash on Hand Over \$100					
Checking Account I					
Checking Account 2					
Savings 1					
Savings 2					
Money Market Funds					
IRA / Keogh Accounts					
Stocks/Bonds/CDs/Annuities, etc					
Anticipated Tax Refunds					
Boats / Jet Skis					
RV/ Recreational Homes					
Motorcycles / Snowmobile					
Farm Equipment					
Trailers					
Other Property					
Other:					
ownership, in full or part, of and disclosed. My signature below certifies that	y assets other than those identi at all information provided on the derstand that it is unlawful to pro	at members of my household have no fied above, the value of which have been his application is accurate and complete to esent false information and that doing so hinal legal action.			
Applicant Signature		Date			
Co-Applicant Signature		Date			

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PERSONAL FINANCE COUNSELING CLIENT SERVICES AGREEMENT/AUTHORIZATION/DISCLOSURE

Asian-American Homeownership Counseling, Inc. (AAHC) is pleased to offer our services to help resolve your current finance/housing issues. Through the Personal Finance Counseling; credit and asset building, budgeting, and Pre-& Post-purchase, we will provide you with assistance and advise that typically includes:

- Gathering information from you to learn about your current finance issue, including obtaining demographic information, reason for financial difficulty and situation, housing objective, credit status, home value and loan documentation;
- Assessing your situation and financial capacity to meet your monthly obligations;
- Determining the realistic options available to you;
- Developing and executing an agreed to action plan to meet your financial goals;
- Providing the utmost confidentiality, honesty and professionalism in all our dealings.

Please understand that Asian-American Homeownership Counseling, Inc. has no authority or jurisdiction over the lender/servicer/other creditors. AAHC does not delay, prevent, or stop any collection or foreclosure action that is pending against your loan. It is solely at the discretion of the lender/servicer/creditors whether they wish to help resolve your issues.

AAHC staff and volunteers do not give legal advice or provide legal services. AAHC staff may refer you to other agencies for legal assistance but you are not obligated to use any services offered.

By singing this documents you:

- Acknowledge that you have received AAHC's Privacy Policy, Referral Disclosure and other disclosures;
- Acknowledge that in consideration for receiving services from AAHC, you agree to hold AAHC and its staff, including its volunteers, free and harmless from any claims, damages, liabilities or injuries arising from these services;
- Acknowledge that you understand AAHC receives Federal funds through the National Foreclosure Mitigation Counseling (NFMC); Department of Housing and Urban Development (HUD); State, County and Local Government Entities; Foundations; Nonprofits; and Individual donors and are required to share some of your personal information with their program administrators or their agents for the purpose of program monitoring and compliance. You also acknowledge that your personal information to be submitted to the data collection system for grantors to conduct follow-up with you related to program evaluation.
- Authorize AAHC to pull credit reports to evaluate my credit for finance/housing counseling purpose.
- Acknowledge and understand that AAHC staff and volunteers may answer your questions and refer you to an appropriate entity for further assistance.
- Acknowledge that you have reviewed and understand this agreement/authorization form in its entirety;
- Will always provide honest and complete information to my/our counselor;
- Will be on time for appointments and understand that if we are late for an appointment the appointment will still end at the scheduled time; and
- Will provide all necessary documentation and follow-up information in a timely manner.

Servicing DC, MD and VA

Revised 08.9.2 014

Non-discrimination Policy

This organization does not and shall not discriminate on the basis of race, creed, color, religion, gender, age, national origin, physical or mental health, sexual orientation or any characteristic protected by law, and is in compliance with all requirements of law and regulations with respect to the provision of services, employment decisions and volunteer participation

Referral Service DISCLOSURE

As a client of AAHC, you have the <u>option</u> of utilizing the services of the licensed real estate brokers, lenders, attorneys and other service experts on our reference lists, however, <u>you are under no obligation to utilize these</u> <u>individuals</u>.

AAHC does from time to time receive grants or donations from various institutions in order to provide free services to the public. However, AAHC does not endorse or recommend any particular institutions. AAHC provides a list of servicers for the sole purpose of informing clients and providing a starting point for clients that may need it.

Acknowledgment

I/We understand that Asian-American Homeownership Counseling, Inc. provides information and education on numerous loan products and housing programs and I further understand that the finance/housing counseling I receive from Asian-American Homeownership Counseling, Inc. in no way obligates me to choose any of these particular loan products or housing programs.

Signature/s:	J	Date:	
Print Name/s:			
Current address:			

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Phone: 301-760-7636/703-291-6324/202-558-2260; Fax: 301-761-1608; Email: Counseling@aa-hc.org; Website: www.aa-hc.org

Housing and Financial Literacy Education

PRIVACY AND DISCLOSURE POLICY (Page 1 of 2)

We at the Asian-American Homeownership Counseling, Inc. (AAHC) value your trust and are committed to the responsible management, use and protection of personal information. This notice describes our policy regarding the collection and disclosure of personal information. Personal information, as used in this notice, means information that identifies an individual personally and is not otherwise publicly available information. It includes personal financial information such as credit history, income, employment history, financial assets, bank account information and financial debts. It also includes your social security number and other information that you have provided us on any applications or forms that you have completed.

Information We Collect

We collect personal information to support our finance/housing counseling program and to aid you in shopping for and obtaining a home mortgage from a conventional lender. We collect personal information about you from the following sources:

- Information that we receive from you on applications or other forms,
- Information about your transactions with us, our affiliates or others,
- Information we receive from a consumer reporting agency, and
- Information that we receive from personal and employment references.

Information We Disclose

We may disclose the following kinds of personal information about you:

- Information we receive from you on applications or other forms, such as your name, address, social security number, employer, occupation, assets, debts and income;
- Information about your transactions with us, our affiliates or others, such as your account balance, payment history and parties to your transactions; and
- Information we receive from a consumer reporting agency, such as your credit bureau reports, your credit history and your creditworthiness.

To Whom Do We Disclose

We may disclose your personal information to the following types of unaffiliated third parties:

- Financial service providers, such as companies engaged in providing home mortgage or home equity loans,
- Licensed Real Estate Agents for sales of property
- Attorneys for other related legal services
- Other housing related agencies: nonprofit; local, state and federal agencies; or property managements
- Others, such as nonprofit organizations involved in community development, but only for program review, auditing, research and oversight purposes.

(Page 2 of 2)

We may also disclose personal information about you to third parties as permitted by law.

Prior to sharing personal information with unaffiliated third parties, except as described in this policy, we will give you an opportunity to direct that such information not be disclosed.

Confidentiality and Security

We restrict access to personal information about you to those of our employees who need to know that information to provide products and services to you and to help them do their jobs, including underwriting and servicing of loans, making loan decisions, aiding you in obtaining loans from others, and financial counseling. We maintain physical and electronic security procedures to safeguard the confidentiality and integrity of personal information in our possession and to guard against unauthorized access. We use locked files cabinets in locked room during nonworking hours to protect your information. Our safeguards comply with federal regulations to guard your personal information.

PRIVACY CHOICES FORM

If you want to opt out, that is direct us not to make disclosures about your personal information (other than disclosures permitted by law or by counseling agreement) as described in this notice, check the box below to indicate your privacy choices. This authorization is effective immediately.

	Limit disclosure of personal information about me to unaffiliated third parties except nonproorganizations involved in my case or government entities that required my information.					
Primary	Name:	Signature:				
Seconda	ary Name:	Signature:				
Address	s:					
	Number: () -					

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Phone: 301-760-7636/703-291-6324/202-558-2260; Fax: 301-761-1608; Email: <u>Counseling@aa-hc.org</u>; Website: <u>www.aa-hc.org</u>

THIRD PARTY AUTHORIZATION

Applicant Name:			
SSN:		DoB:	
Co-Applicant Name:			
Co-Applicant Name: SSN:			
5514.		2 02.	
Current Address:			
			Zip:
Phone: (H)	(C)	(W	/)
Lender/Servicer:		Phone:	
Loan Number:		 Fax: _	
Loan Term:	Rate:	Expiration:	
Investor:		Conventional ()	FHA() VA() HECM()
EIN: 27-2195936 HUD ID I authorize <u>Asian-America</u>	: 80375/90010/90011 an Homeownership Cou	nseling, Inc. and its repre	web: www.aa-hc.org esentatives to speak on my servicing responsibilities for
I also authorize the lende <u>American Homeownership</u>		dling my account to discu	uss my account with <u>Asian</u> -
	•	seling, Inc. and lender/ser counseling and loss mitigat	vicer/creditor to pull credition consideration.
	payments become delir	nquent in the future, if t	ership Counseling, Inc. in the he lender/servicer/crediton
Primary Signature:			Date:
Secondary Signature:			Date:
AAHC Representative:			Date:

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CLIENT CREDIT REPORT AUTHORIZATION FORM

I hereby authorize and instruct Asian-American Homeownership Counseling, Inc. (hereinafter "AAHC") to obtain and review my credit report. My credit report will be obtained from a credit reporting agency chosen by AAHC. I understand and agree that AAHC intends to use the credit report for the purpose to evaluating my financial readiness to purchase a home, refinance an existing loan and/or to engage in pre-& post-purchase counseling activities.

My signature below also authorizes the release to credit reporting agencies of financial or other information that I have supplied to AAHC in connection with such evaluation. Authorization is further granted to the credit reporting agency to use a copy of this form to obtain any information the credit reporting agency deems necessary to complete my credit report.

In addition, in connection with	determining my a	bility to obtain a loan, I	
authorize			
do not authorize			
information that I have provide	ed, including any These lenders may	nd/or counseling agencies my credit computations and assessments that have contact me to discuss loans for which discuss counseling services.	ve been produced
I understand that I may revoke I	my consent to the	se disclosures by notifying AAHC in wr	iting.
Client's Name (Print)		Client's Name (Print)	
Client's Signature	Date	Client's Signature	Date
Social Security Number		Social Security Number	
Date of Birth		Date of Birth	

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Revised 08.9.2014

Service Fee Schedules (2011 - Present)

** Fee is waived for Foreclosure Prevention & Default Services **

Bi-Lingual services are available in Chinese-mandarin, Korean, Vietnamese and Spanish.

Homebuyer Education Class:

MD – NCHEC, 8 hour class (group) – A fee of \$50 includes "A Manual for Homebuyer" & Two hour one-on-one counseling and certificate.

VA - VHDA, 8 hour class (group) - Fee free includes a course book and certificate. Also offered free prepurchase one-on-one counseling (optional)

US Banking and Financial Education: \$125/hour -up to \$350 includes banking, money management & reverse mortgage education up to 3 hours. No fees for children under 18 and low income seniors (HUD guideline).

Credit Counseling (Non-foreclosure): \$125/hour -up to \$350 includes understanding credit & how to build a good credit, review credit reports, advice on repairing and improving it. We do not offer debt management or credit repair services.

Refinance or Payment Adjustment Services (Non-foreclosure): A fee up to \$350. Education on the mortgage programs including CDMP, FHA, other conventional & jumbo mortgages, and down payment assistance programs, etc. It also includes credit counseling and budgeting at no extra costs.

Pre- & Post-Purchase Counseling (incl. FHA's Back to Work & High Cost Loans): \$175 (\$350-over 2 hours) includes 3 merge credit reports up to 2 people

Reverse Mortgage Certification Counseling: Coming soon.... Education session, assistance with counseling, interpretation service - \$125/hour - up to \$350 Free - property charge off service as a part of foreclosure prevention.

Credit Reports: We will transfer the third party fees to the clients (btw \$15 - \$40 - 3 merge reports and scores).

Document Copies/faxing/email PDF: A \$20 flat fee to cover all and any necessary copy makings for the service matters until whenever the case is closed, unless, client provides all documents as copies.

Translation service: Up to \$125 per letter.